



PROFILE

ANCO- VIET NAM



Supplier Name : ANCO COMPANY LIMITED

Address: 3B/2 , 1B HAMLET, AN PHU WARD, THUAN AN CITY, BINH DUONG PROVINCE, VIETNAM

Tel: 0084-(0)274 3740 973/ 0084-(0)274 3740 624

Fax: 0084-(0)274 3740 621

Website: www.ancopottery.com

Company's email address: anco@ancopottery.com



Year of establishment :	1994
Ownership :	Private Company
Products Types:	Our products are full categories of outdoor and indoor gardening pottery, decorative, furniture articles with most updated styles and variety in materials of stoneware, fiberglass, cement, polyfiber, Galvanized steel...
Factory:	Anco has two different factory area to be located in the south of Vietnam, including: <ul style="list-style-type: none">- One in Binh Duong province- Another in Binh Phuoc province
Workers (all factories):	400-600
Property (both factory areas):	74,000sqm (in which there are 38,000sqm for production activities, warehouse, showroom, office...)
Capacity:	Average 100 x 40" container per month
Certificates:	BSCI



Factory area 1:

ANCO factory site:

- Workers: 200-300
- Property : 42000sqm totally (in which there are 25000sqm for production activities, warehouse, showroom, office...)
- Capacity: 30-50 x 40" container per month
- Certificates: BSCI (DBID 394264)
- Photos:





**AN BINH factory site:**

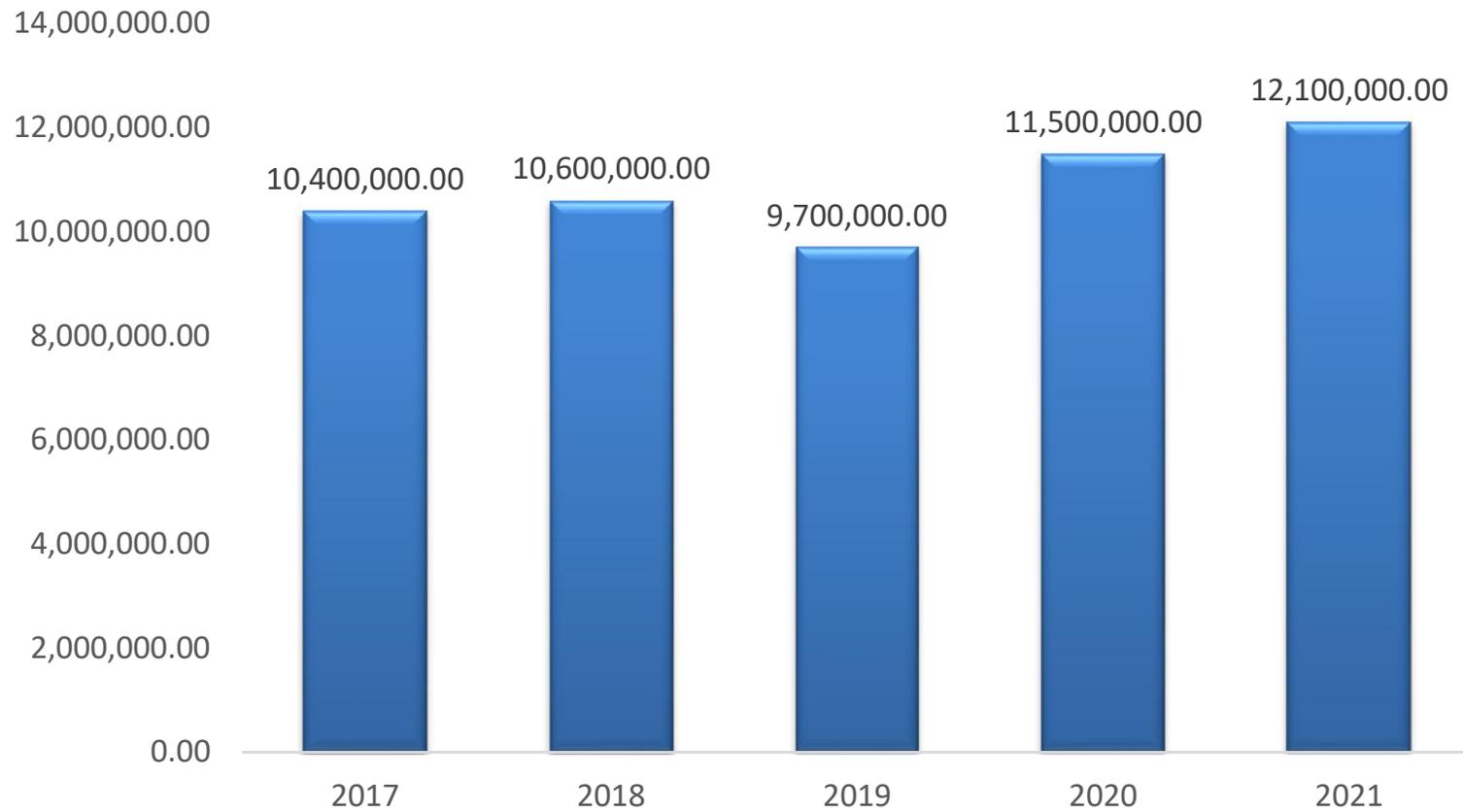
- Workers: 200-300
- Property : 32000sqm totally (in which there are 13000sqm for production activities, warehouse, office...)
- Capacity: 25-30 x 40" container per month
- Certificates: BSCI (DBID 363481)
- Photos:

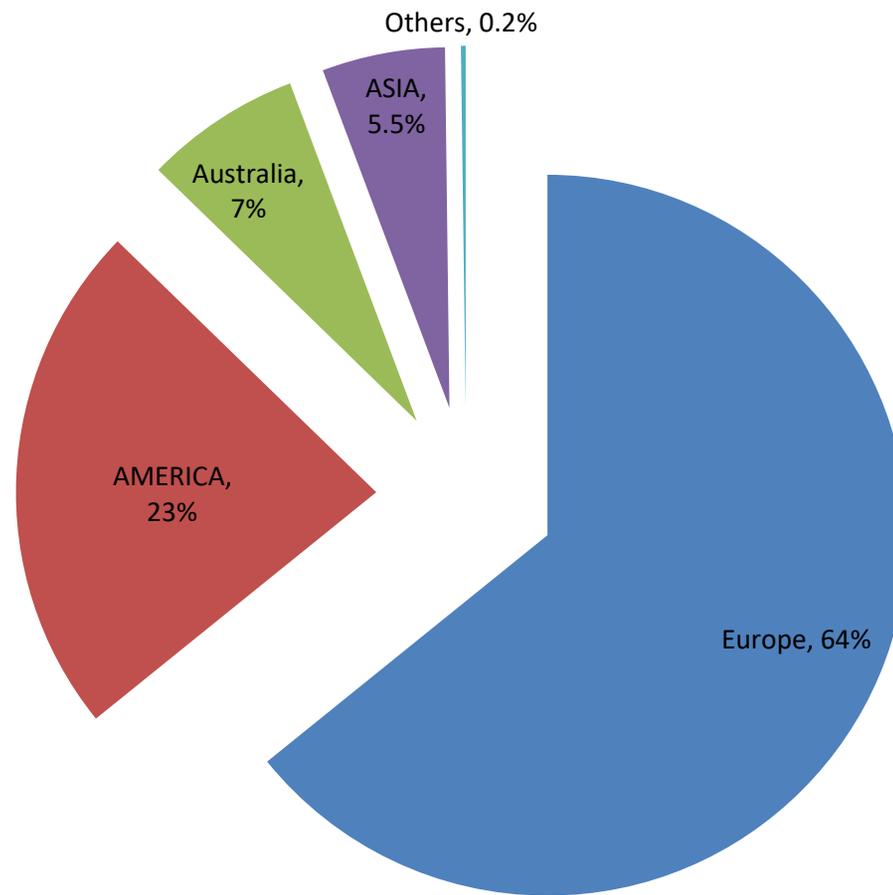






Annual Turnover (USD)







□ Strength:

- Strong producer at Planters and Gardening & decorative items in different materials
- Good design (in- house design team), good quality, on-time delivery
- High capacity per each range of products
- Well understanding of European market trend
- Complied to European regulations : BSCI, Technical audit, REACH...

□ Opportunity :

- Awareness on the market trend.
- New collections: 2 times /year.

□ Threat: Living standard costs in Vietnam increase quickly, without foreseeing

□ Strategy:

- Promote our products to all customers
- Willing to develop new products according to customers' demand



Prices:

- All selling prices are always quoted under FOB Prices- HOCHIMINH PORT.
- FOB prices include:
 - + Packing cost as our standard offered in the quotation
 - + Normal Label cost : Label in black details & white background
 - + Normal local costs collected by most of forwarder/shipping agent such as: Bill of lading; seal fee; THC charge

Payment terms: we worked with one of two payment terms as follows:

- L/C at sight (with value over 20,000 USD)
- TTR with 30% deposit, 70% after shipment (70% should be settled as soon as you receive a copy of all shipping docs by fax or email)

Min. Ordered Q'ty/each style:	50-100 pcs/sets
Min. Order:	A full 40" container
Delivery lead time:	75-90 days



Pottery items:





Pottery items:





Pottery items:





Pottery items:





Pottery items:





Pottery items:





Furniture:





Furniture:





Furniture:





You are welcomed to contact us for visiting our showroom or access our website www.ancopottery.com to see further available ranges of products