ASIANATRAVEL® INDOCHINA & MYANMAR







Asiana Travel is operated by Asiana Corp. Vietnam and has been serving international tourists since 2005

DESTINATIONS: Asiana Travel provides full travel services in Vietnam, Laos, Cambodia, Myanmar and Thailand.

B2B MODEL: Asiana Travel is focus on developing the longterm cooperation with B2B Travel Partners all over the world.









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OPEN LETTER

Dear Travel Partners.

First of all, on behalf of Asiana Travel (a member of Asiana Corp.), we would like to thank you for taking the time to read about us.

With the economic development needs of Vietnam, business activities are increasingly promoted and diversified in fields, creating many opportunities and challenges for enterprises.

To optimize opportunities and overcome challenges, each of them has different solutions, but the decisive factor for the success of any solution that you and we always aim for is the human being.

How do individuals self-sense responsibility for the job, the team, and the enterprise? Sympathizing with the feelings of the leaders and managers of enterprises, Asiana Travel always wants to accompany and consider this as our mission and responsibility with your business.

Clearly aware of our role, we are constantly striving to bring quality, diversified, flexible, and economical travel products and services to enterprises to make the tours more rewarding and meaningful, contributing to the overall goal of your enterprise.

Our operation motto is "Prestige is strength."

ASIANATRAVEL® INDOCHINA & MYANMAR





VIETNAM DESTINATIONS DISTANCE IN KILOMETERS (KM)



VIETNAM DESTINATIONS MAP OF AIRPORTS & RAILWAY STATIONS











- November to April: dry season
- May to October: rainy season
- September and October: the risk of flooding is highest





- Official Name: Socialist Republic of Vietnam

- Capital: Hanoi City

- Area: 331,212 km2

- Currency: Vietnam Dong (VND/đ)

- Religion: Vietnam is a multi religious country

- Official Language: Vietnamese

- Major Cities: Ho Chi Minh (Saigon) & Danang

- Time zone: UTC+07:00 (Vietnam Standard Time)





Suggested itinerary





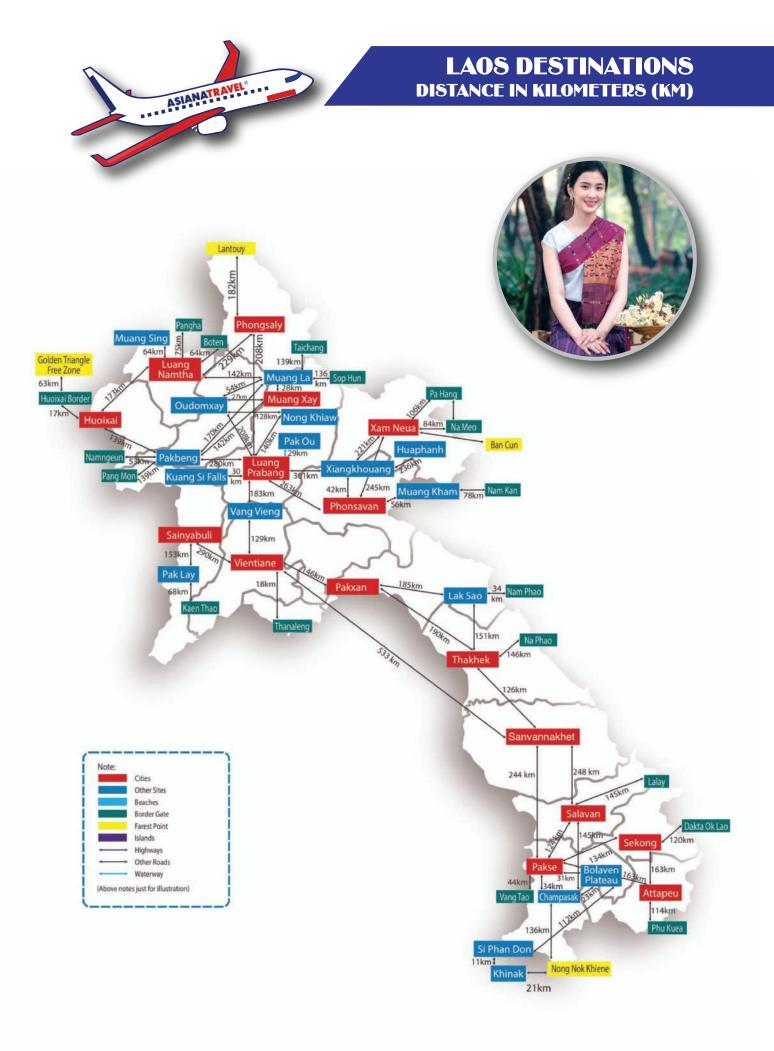












LAOS DESTINATIONS MAP OF AIRPORTS











LAOS DESTINATIONS AMAZING RACE



When to visit?

- November to April: dry season
- May to October: rainy season
- September and October: the risk of flooding is highest



- Official Name: Lao People's Democratic Republic

- Capital: Vientiane
- Area: 236,800 km2
- Currency: Kip (K) (LAK)
- Religion: Buddhism
- Official Language: Lao
- Major Cities: Luang Prabang, Savannakhet
- Time zone: UTC+07:00











Suggested itinerary



Did

you

know?













Savannakhet 13





Si Phan Don 18





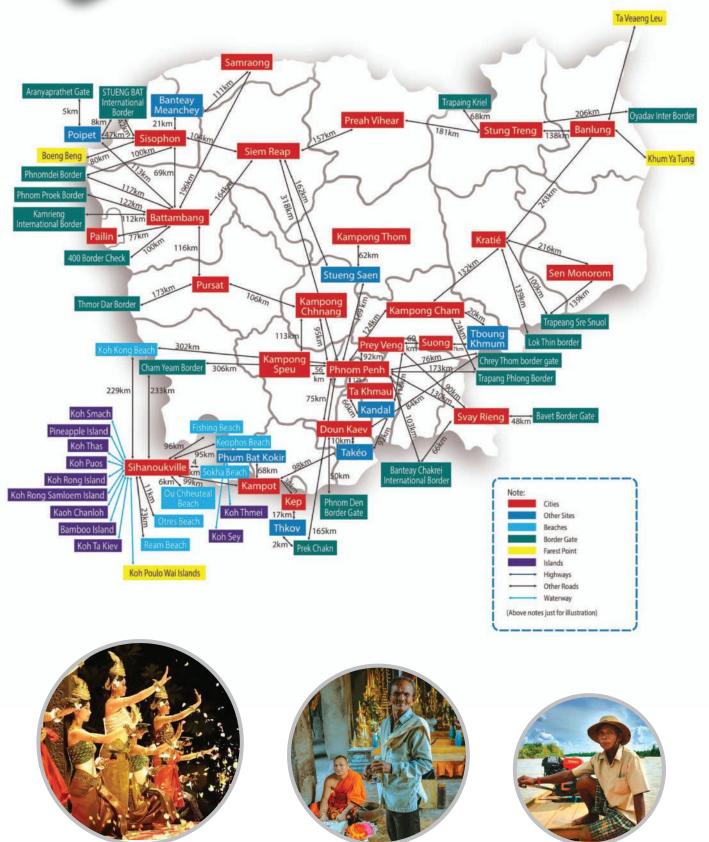


Vientiane



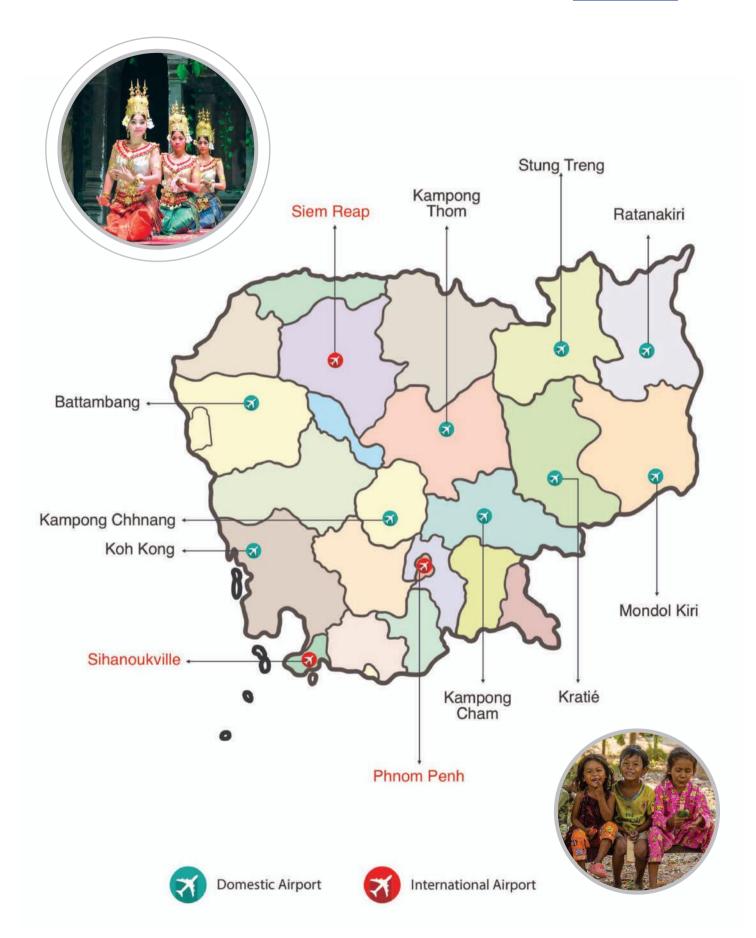


CAMBODIA DESTINATIONS DISTANCE IN KILOMETERS (KM)



CAMBODIA DESTINATIONS MAP OF AIRPORTS





















CAMBODIA DESTINATIONS AMAZING RACE















When to visit?

- November to April: dry season
- May to October: rainy season
- September and October: the risk of flooding is highest

Did you know?

- Official Name: Kingdom of Cambodia
- Capital: Phnom Penh
- Area: 181,035 km2
- Currency: Riel (KHR) & United States dollar (\$) (USD)
- Religion: Buddhism
- Official Language: Khmer
- Major Cities: Siem Reap, Battambang, Kampong Cham
- Time zone: UTC+07:00

Sihanoukville

Suggested itinerary







FINNISH

Bokor National Parkntations







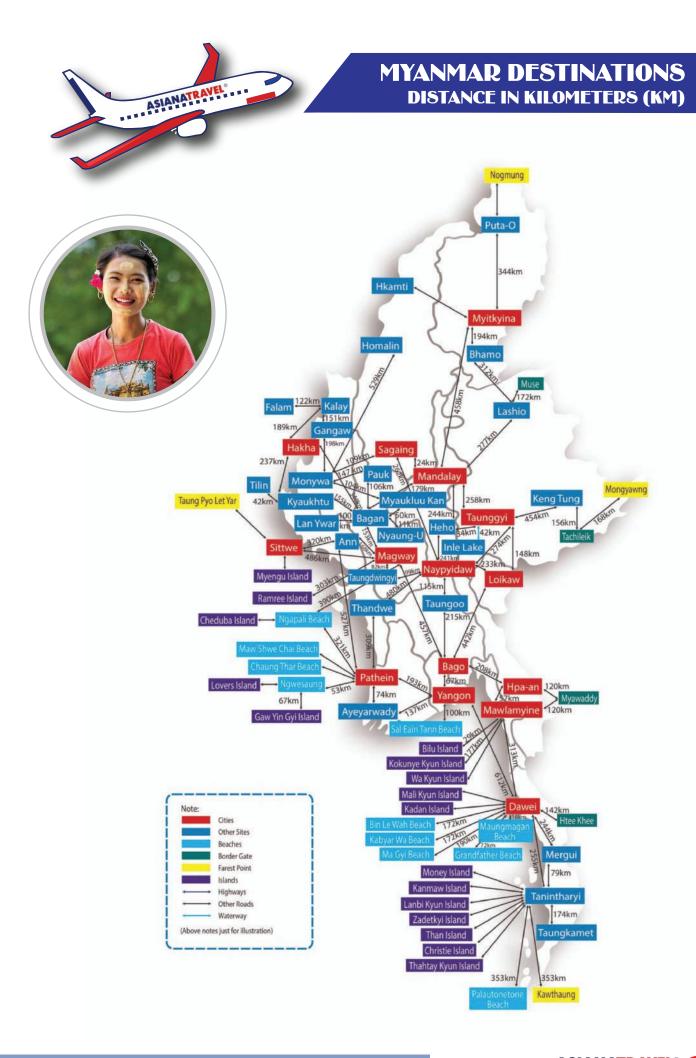






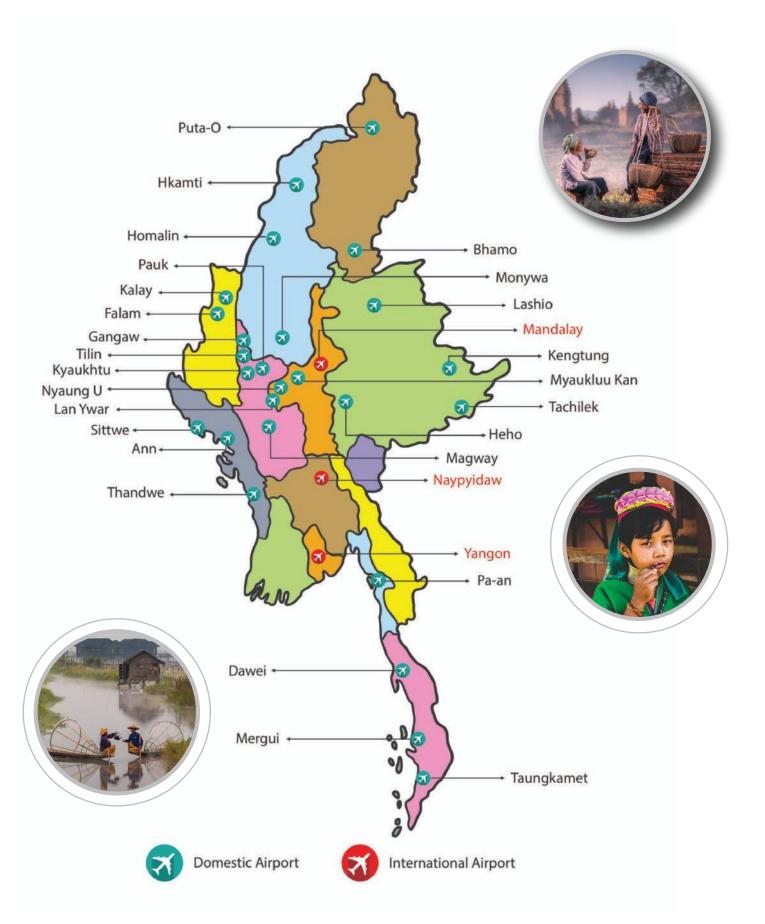






MYANMAR DESTINATIONS MAP OF AIRPORTS







When to visit?

- November to April: dry season
- May to October: rainy season
- September and October: the risk of flooding is highest



- Official Name: Republic of the Union of Myanmar
- Capital: Naypyidaw
- Area: 676,579 km2
- Currency: Kyat (K) (MMK)
- Religion: Buddhism
- Official Language: Burmese
- Major Cities: Yangon, Mandalay
- Time zone: UTC +06:30 (MMT)

















Suggested itinerary





FINNISH



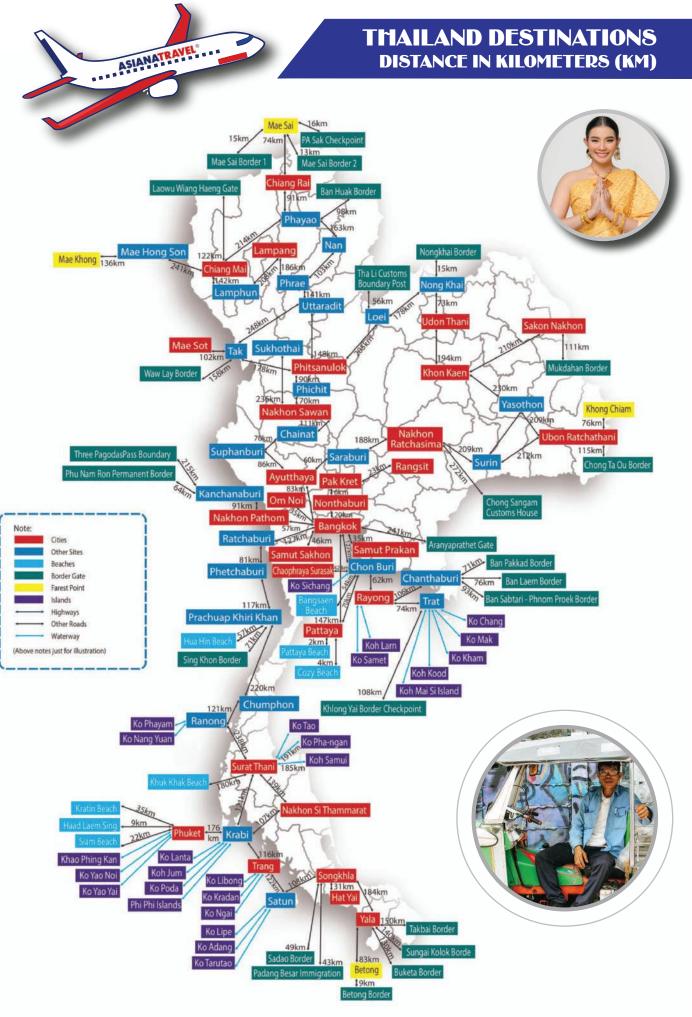




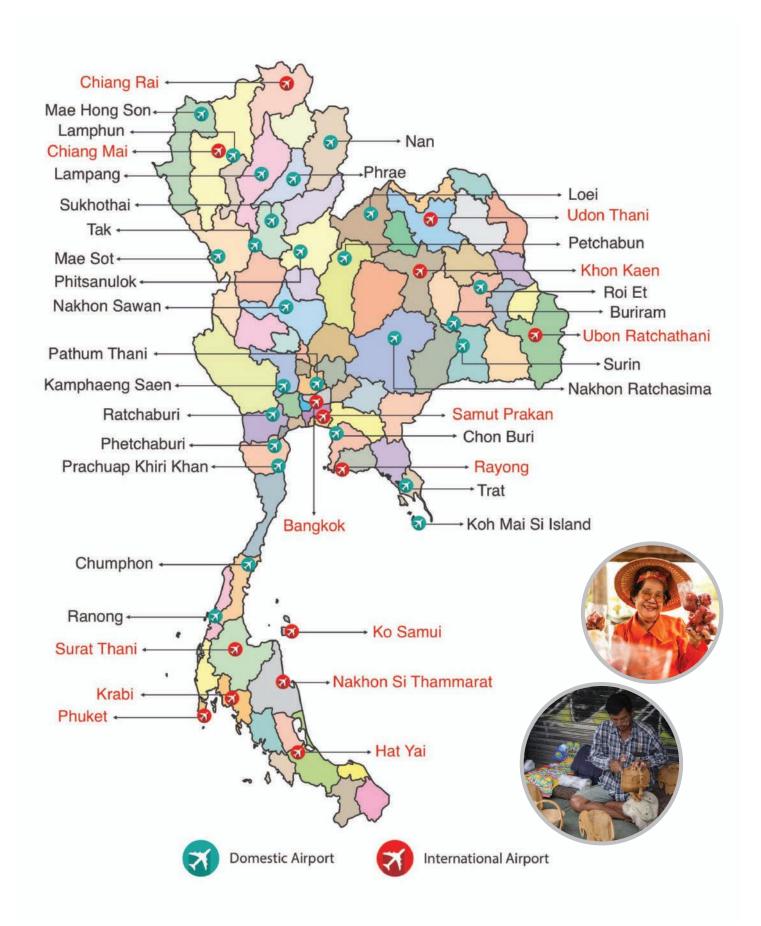








THAILAND DESTINATIONS MAP OF AIRPORTS













THAILAND DESTINATIONS **AMAZING RACE**













When to visit?

- March May: hot season
- June October: rainny season
- November February: cool & dry season



Did you know?

- Official Name: Kingdom of Thailand
- Capital: Bangkok
- Area: 513,120 km2
- Currency: Thai baht (B) (THB)
- Religion: Buddhism
- Official Language: Thai
- Major Cities: Samut Prakan, Udon Thani
- Time zone: UTC+7 (ICT)

Suggested itinerary







hammarat



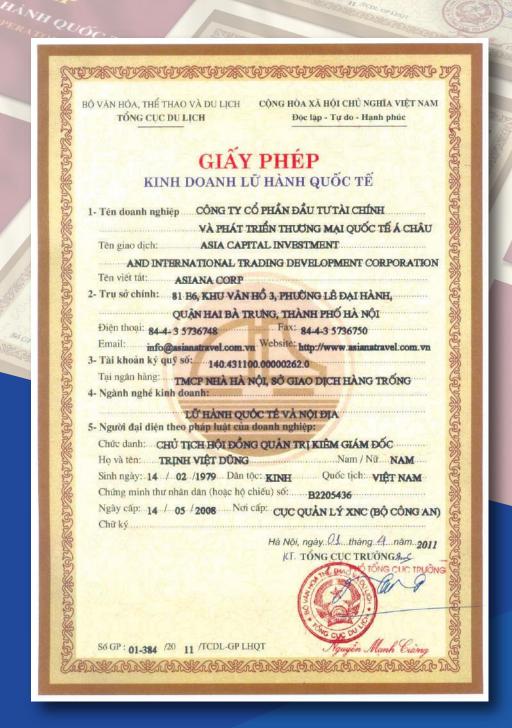












ASIAN TRAVEL is a tourism brand belonging to Asia Capital Investment and International Trading Development Cooperation

International transaction name: Asiana Travel Founded on 12/12/2005 by the Department of Planning and Investment of Hanoi.

Head office: 158 Le Trong Tan Street, Thanh Xuan, Hanoi
The International Travel License No. 01-384/TCDL-GP LHQT. Issued by the Vietnam National Administration of Tourism.

TRAVEL ASSOCIATION MEMBER



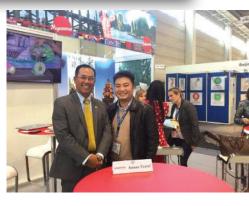




TOURISM EXPO OF B2B NETWORK

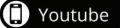














THE PROCESS OF FORMATION AND DEVELOPMENT

2020 to Present: Develop the quality of tourism services

Over 18 years in the tourism industry, we have appreciated the efforts of individuals, teams, and especially customers' opportunities, which are the basis and motivation for us to continue to maintain and develop further so that we can be a little proud of our achievements in the past time:

CONTINENTS: Asia - Europe - America - Australia - Africa

B2B TRAVEL PARTNERS: 215+

INTERNATIONAL TOURISTS: 51,000+







2015

2020

Open representative offices

Establishing domestic representative offices in Ho Chi Minh City, Can Tho, and overseas cities such as Bangkok (Thailand), Siem Reap (Cambodia), Kuala Lumpur (Malaysia), and Yangon (Myanmar) to expand the market and continue to increase the quality of tourism services.

Scale up

The number of human resources increased to 20 members, and the enterprises continued to focus on expanding tourism products and services to meet the needs of travelers and organize events related to business and internal activities.

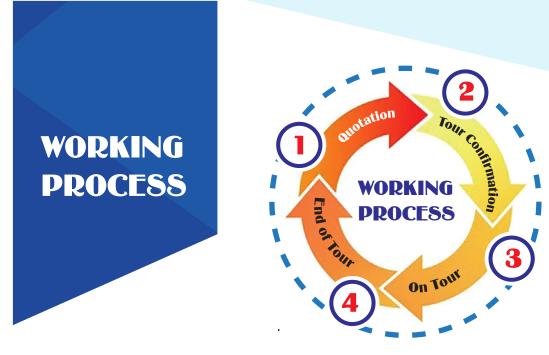
At the same time, we continue to optimize our operating model to improve the quality of our products and services, bring more interesting experiences to our visitors, and also want to receive more satisfaction.



2005

Open a company

Start-up with 5 members: providing domestic and outbound tourism products for Vietnamese visitors and mainly focusing on corporate customers.



1. Quotation:

After receiving your request, our tour consultant will check the essential information of your request to work out a quotation accordingly and correctly.

2. Tour Confirmation:

We will check the availability of services and reserve them, which makes your booking workable. Then we compose a Tour Confirmation that includes our company information, itinerary, services, payment, and cancellation policies. Both of us can discuss anything on the tour confirmation to come to an agreement. After that, we will carry out our responsibilities accordingly. During the 3–5 days before your customers' arrival, we will provide you with a Final Tour Confirmation with full services' details and the latest information about the destination, such as weather, exchange rate, and tips.

3. On Tour:

Upon arrival, our customer care member will call your customers for a friendly greeting via handphone, tour guide, or driver. During the tour, customer care will keep in touch with customers to listen to their requests and take instant actions with the tour guide accordingly if anything happens unexpectedly to keep everything going smoothly. If anything is beyond our ability and responsibility, we will contact you to get an answer. Any status of the solution will be reported to you.

4. End of Tour:

Before finishing the tour, our tour guide will give your customers a questionnaire form that they will fill out with their thoughts about services. Then we will collect them from the tour guide to read your customers' feedback to see if they are satisfied or not and what caused it. After that, we will give you a report with photos of customers' feedback.

Asiana Travel has been serving tourists around the world since 2005, based on B2B, and we overcame a lot of difficulties, such as limited services, facilities, the tourism environment, and all aspects of satisfying our foreign customers. However, any achievement is not only based on our team of Product, Marketing, Consultant, Operation, and Customer Care members, who are always trying to meet customers' needs, but we also have to be thankful for the share and feedback of Travel Partners, who help each of us improve ourselves to work out different values for their businesses and customers.



Culture & History





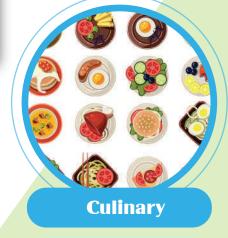






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GRATEFUL FOR YOU

BY EXPERIENCE, TOURISM PASSION AND RESPONSIBILITY, ASIANA TRAVEL COMMITS TO BRINGING YOU A SATISFACTION IN EACH SERVICES.

WE ARE LOOKING FORWARD TO HAVE YOUR COOPERATION!





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