



Vietnam's Leading DMC  
**Your Protected Partner**

✦ in Premium Travel Experiences



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# ✦ ABOUT **TNK TRAVEL GROUP**



## **WHO WE ARE?**

**TNK Travel Group** stands as Vietnam's leading Destination Management Company with 25 years of excellence in sustainable tourism. We specialize in creating authentic, responsible travel experiences that connect European travelers with Vietnam's rich cultural heritage while ensuring environmental conservation and community development.

We're always focus on optimizing the quality of every aspect of our services, which's reflected in each feedback we receive from our customers.

In 2014, **TNK Travel** also became one of the top ten companies for domestic tours in Vietnam.





# OUR JOURNEY

## The history of TNK

**TNK Travel** has been operating online since 2003, and have since then been a reliable portal for traveling solutions in Vietnam, Cambodia, Laos and Myanmar. We specialize in group tours, customized tours for families, and tailor-made experiences for specific groups such as Muslims and so much more.



Top 10 Destination Management Companies (DMC) in Vietnam

2024



Inbound Travel Agency with more than 20 years of experience



A well-known transportation brand with an impressive 13 years of working in the tourism



A well-rounded destination-managed company with excellent MICE services.



Unique ecotourism destination right in the center of the bustling city of Saigon



STGS connects tourism entrepreneurs to share a passion for golf and elevate the development of Golf Tours products.

2001

2014

2015

2018

2019

2020

2020

2021

2023

TNK TRAVEL GROUP

Operate tours and events as such for both outside and inside of Vietnam.

TRINH GIA  
TRANSPORTATION

A high quality cruises brand based in Ha Long and Lan Ha Bay.

Windows DMC  
Asia Travel Connoisseurs

A well-rounded destination-managed company with excellent MICE services.

Long thời farm

Serving you Vietnam's finest specialties from all corners of this country.





# BOARD OF DIRECTORS



Mr. **TRINH NGUYEN HUNG DUNG**

✦ **Chairman of directors at TNK TRAVEL** ✦

A visionary leader who shaping Vietnam's tourism landscape through his roles as Vice President of Quoc Thanh F&B Group and President of Saigon Tourism Golf Society. His strategic direction drives TNK Travel's continued growth and innovation.



Ms. **PHAM THOAI NHU**

✦ **Deputy CFO, TNK TRAVEL** ✦

An adventurous strategist combining financial expertise with tourism insight, driving TNK Travel's market expansion and product innovation through sound financial leadership.



Ms. **NGUYEN THI TRA MI**

✦ **Deputy General Director of TNK TRAVEL** ✦

A tourism innovator with 22 years of expertise, leading TNK Travel's creative initiatives while serving as Vice President of Saigon Business Style Club. Her passion for travel excellence continues to define the company's unique market position.



# PRINCIPLE

## Agency

### ✦ **Mission**

To showcase the beauty, diversity, and rich cultural heritage of Southeast Asia through expertly curated, sustainable, and immersive travel experiences that exceed client expectations.

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### ✦ **Vision**

To be the most trusted, innovative, and sustainable Destination Management Company in Southeast Asia, setting new standards in travel excellence and responsible tourism.

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### ✦ **Our aim**

Promote the development of community economic. Preserve and establish the native culture. Protecting natural tourism resources. Enhance our country's tourism rank.







- 1 Excellence:**  
Delivering unparalleled service quality in every interaction
- 2 Innovation:**  
Continuously improving our offerings and embracing new technologies
- 3 Sustainability:**  
Promoting responsible tourism practices that benefit local communities
- 4 Cultural Respect:**  
Preserving and celebrating the unique traditions of each destination
- 5 Integrity:**  
Operating with transparency, honesty, and ethical business practices
- 6 Collaboration:**  
Fostering strong partnerships with suppliers, clients, and team members

# OUR DMC Services



As your dedicated DMC partner, TNK Travel Group offers a comprehensive range of services designed to create seamless and memorable travel experiences



# DESTINATIONS WE SERVE

TNK Travel Group specializes in the following Southeast Asian destinations

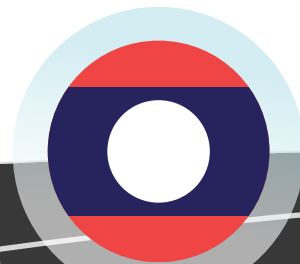
## For each destination, we offer:

- In-depth local knowledge
- Extensive supplier networks
- Unique and off-the-beaten-path experiences
- Cultural immersion opportunities

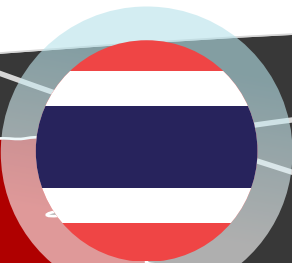
MYANMAR



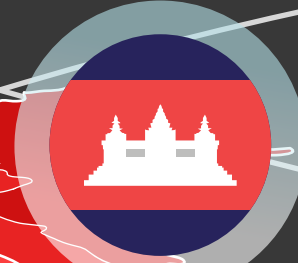
LAOS



THAILAND



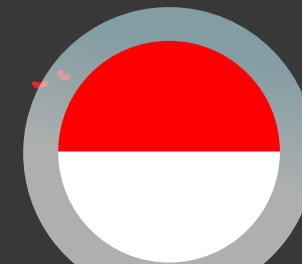
CAMBODIA



VIETNAM



INDONESIA



# WHY CHOOSE TNK TRAVEL?



## CULTURAL EXCELLENCE

- Multilingual European specialists (*German, French, English, Italian*)
- Cultural immersion experts
- Sustainable tourism advisors
- Authentic local experience curators



## PROFESSIONAL TEAMS

- European-speaking certified guides
- Local heritage experts
- Eco-tourism specialists
- Wellness and mindfulness leaders



## SMART SOLUTIONS

- Secure European payment systems
- 24/7 multilingual support
- Virtual tour experiences

## PREMIUM NETWORKS

- Boutique eco-resorts
- Sustainable luxury accommodations
- Local organic restaurants
- Certified green transport partners
- Traditional craft villages



## TAILORED EXPERIENCES

- Sustainable travel packages
- Eco-luxury adventures
- Cultural immersion programs
- Wellness & mindfulness retreats
- Farm-to-table culinary journeys



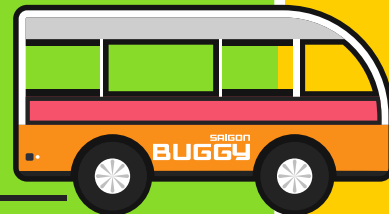


# PREMIUM SERVICES FOR EUROPEAN MARKET

Experience Vietnam Sustainably with Europe's Trusted Premium Partner

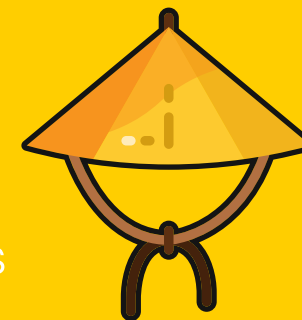
## GREEN TRANSPORTATION

- ✦ Electric vehicle fleet
- ✦ Private eco-friendly transfers
- ✦ Sustainable travel options



## CULINARY JOURNEYS

- ✦ Farm-to-table dining
- ✦ Organic wine experiences
- ✦ Local chef's table events
- ✦ Traditional cooking classes



## CULTURAL DISCOVERY

- ✦ Small-group heritage tours
- ✦ Artisan craft workshops
- ✦ Local community visits
- ✦ Ancient tradition experiences



## ECO-LUXURY EXPERIENCES

- ✦ Boutique eco-resorts & lodges
- ✦ Exclusive heritage properties
- ✦ Private sustainable villas



## WELLNESS & LEISURE

- ✦ Mountain & beach escapes
- ✦ Mindfulness programs
- ✦ Yoga in nature settings
- ✦ Eco-spa retreats



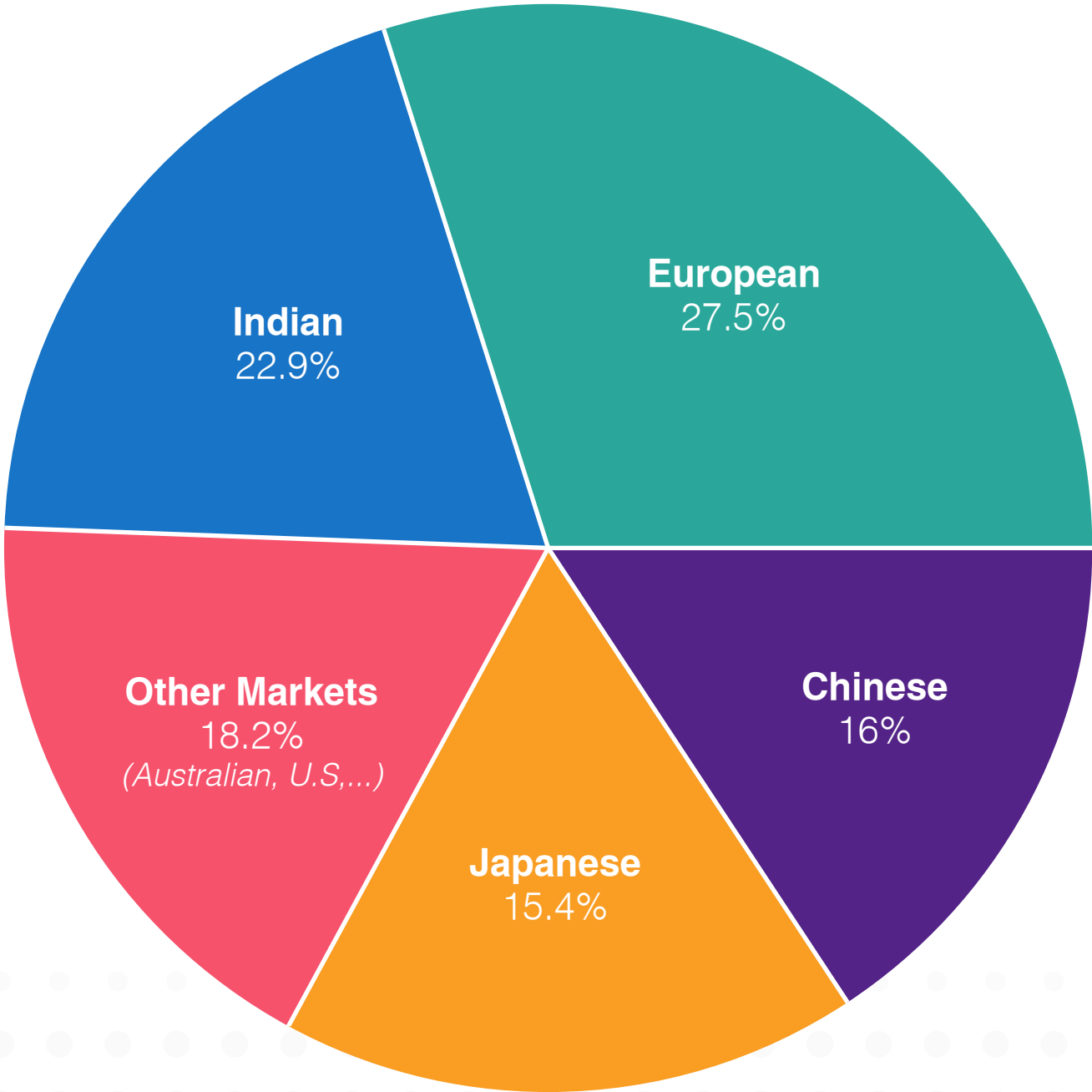
## PREMIUM ADVENTURES

- ✦ Sustainable trekking
- ✦ Eco-marine activities
- ✦ Bicycle exploration
- ✦ Photography expeditions



# OUR CUSTOMERS

Percentage of Tourists by Region in 2023



**Orther Market** *(Australian, U.S,...)*  
13,700+ guests

European 21,000+ guests	Indian 17,100+ gueststt
Chinese 12,100+ guests	Japanese 11,500+ guests

**Service capability**  
More than 75,000 tourists per year

**Customer Satisfaction Rate**  
Over 90% Customer Satisfaction Rate

# OTA (ONLINE TRAVEL AGENCIES)

Partnerships with over 15 OTAs



With an extensive OTA network, TNK Travel Group collaborates with leading platforms in online travel, ensuring convenience and accessibility for global customers as they explore our services and products. TNK Travel's presence on reputable OTAs strengthens our brand position and guarantees a professional, diverse selection for our clients.





# INTERNATIONAL TRAVEL AGENCY (TA) PARTNERS

Over 100 notable international TA partners

Through solid collaborations with international travel agencies (TAs), TNK Travel Group acts as a bridge, bringing millions of tourists worldwide closer to the beauty and culture of Vietnam. We are proud to be a trusted partner of globally renowned travel companies, playing a strategic role in delivering unique and high-quality travel experiences.



# DOMESTIC TRAVEL AGENCY (TA) PARTNERS

Over 200 domestic TA partners

TNK Travel Group has an extensive and diverse network of domestic partners, enhancing our tourism products and services across Vietnam. With Vietnamese travel agencies, TNK Travel emphasizes strong, reliable partnerships to ensure the highest quality and absolute satisfaction for all travelers.





# AWARDS

## ✦ And Recognitions

**TNK TRAVEL** stands as a pioneer in Vietnam's inbound tourism sector, with over 25 years of excellence serving Asian travelers. We specialize in creating authentic Vietnamese experiences tailored for diverse Asian markets, including China, Indonesia, Malaysia, and the Philippines.

2014	<b>Vietnam Tourism Award</b> Top 10 Inbound Tour Operator in Ho Chi Minh City	2014	<b>Certificate</b> of Excellence from TripAdvisor
2014	<b>Top Rated</b> Recognition from Viator	2014	<b>Leading Tourist</b> Transportation Company in Ho Chi Minh City
2015	<b>Leading Inbound</b> Tour Operator in Ho Chi Minh City	2018	<b>Vietnam Halal</b> Obtain Vietnam Halal Certification
2019	<b>Sustainable Tourism</b> Obtain Sustainable Tourism Certification	2024	<b>Top 100</b> Best Companies in Asia





# OUR APPROACH

At TNK Travel Group, we follow a client-centric approach to ensure the success of every project

## UNDERSTAND



We listen carefully to your needs and objectives

## DESIGN



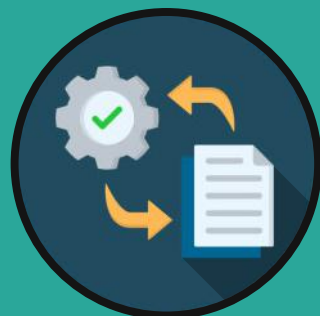
Our experts craft tailored solutions that align with your vision

## REFIND



We work closely with you to perfect every detail of the itinerary

## EXECUTE



Our on-ground teams ensure flawless implementation

## SUPPORT



We provide continuous support throughout the journey

## EVALUTE



Post-trip assessments help us continuously improve our services





# SUSTAINABILITY COMMITMENT

## ENVIRONMENTAL PROTECTION

- Carbon footprint reduction
- Waste management and "ZeroPlastic" policy
- Wildlife conservation support
- Promotion of eco-friendly accommodations

## CULTURAL PRESERVATION

- Protection of cultural heritage sites
- Promotion of traditional arts and crafts
- Cultural exchange programs

## LOCAL ECONOMIC DEVELOPMENT

- Community-based tourism projects
- Prioritizing local employment
- Supporting small businesses and artisans
- Skill development programs for locals

## SUSTAINABLE TOURISM INITIATIVES

- Responsible travel education for tourists
- Partnerships with local NGOs and global initiatives
- Regular sustainability audits and reporting







Heritage Tours



Festival Experiences



Art & Craft Discovery



Local Life Interaction



# CULINARY JOURNEYS



Cooking Classes



Food Trails



Wine & Dine Experiences



Market Tours





# ACTIVE ADVENTURES



Trekking & Hiking



Cycling Tours



Water Sports



Mountain Expeditions





# WELLNESS & LEISURE



Spa Retreats



Yoga & Meditation



Beach Escape



Golf Experiences





## Long Thoi Farm

This eco-tourism area situates itself right in the heart of Saigon, bringing customers back to the faithful and rustic aspect of the countryside.

With an area of nearly 30.000m2, this place is a perfect miniature garden village accompanied by fishponds, flowers, and vegetable farms, mixed with a monkey bridge, and leaf cottages.

**Long Thoi Farm** is filled with festive activities and healthy exciting experiences.



**VenusCruises** is a new brand of yacht, created with high-quality steel material, with luxuriously designed, ensuring outstanding aesthetics and the highest measurement of safety for our customers.

Not just that, we're equipped with the best interiors in the world along with the most professional entourage, Era Cruises promises to bring you the finest service quality and an unforgettable experience on Ha Long Bay.



**Windows DMC** is Vietnam's leading destination management company, specializing in crafting exceptional experiences for international travelers. With over a decade of expertise, we offer unparalleled access to Vietnam's diverse landscapes and rich culture. Our professional team, deeply rooted in local knowledge, tailors each journey to meet individual preferences. At Windows DMC, we don't just plan trips; we create authentic, unforgettable Vietnamese adventures that transform tourists into true explorers.



CAMBODIA  
VIETNAM

## ANH NGOAI QUAN

With diverse areas serving a wide range of guests, located at bustling locations in District 1 and District 10, HCMC. This place is heaven-on-earth for every food devotees through regional specialties across Vietnam.

📍 112 Tran Hung Dao St, Pham Ngu Lao Ward, Dist 1, HCMC

📍 3/9 Thanh Thai St, Ward 14, Dist 10, HCMC





✦ Leading Vietnamese tourism provider with 25+ years

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✦ ISO-certified services with 24/7 English-language support

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✦ Exclusive access to premium Vietnamese destinations and experiences

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✦ Strong partnerships with Vietnamese-Asian tourism authorities

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✦ Commitment to sustainable tourism and service excellence.













## CONTACT INFORMATION



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